

360 Health Presentation to JCHC

September 4, 2008



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ConditionCare: Overview

VITALS BENEFITS DIFFERENTIATORS OVERVIEW



ConditionCare helps members better manage the following prevalent, high-cost conditions:

- Asthma
- Diabetes
- Chronic Obstructive Pulmonary Disease
- Coronary Artery Disease
- Heart Failure



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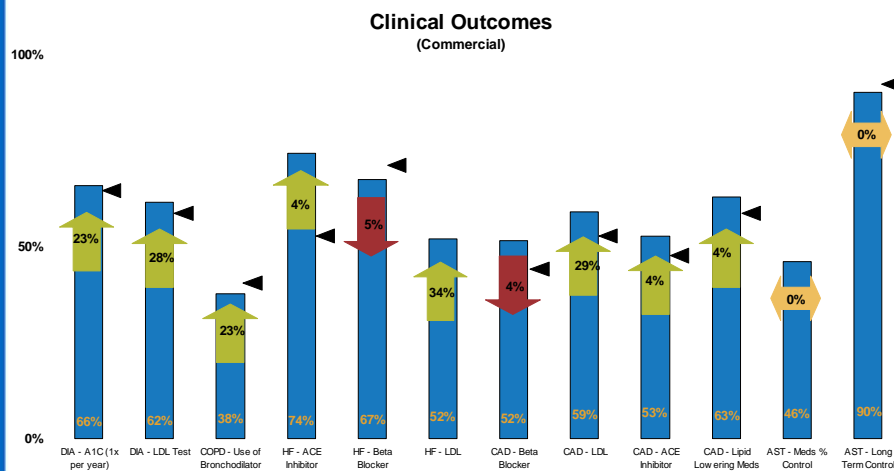
ConditionCare Highlights

- For the reporting time period, managing 28,662 Commercial members & 15,856 Medicaid members
- Consistent improvement in clinical measures:
 - Commercial: Improvements in 21 of 25 clinical measures & 10 of 14 claims based measures
 - Medicaid: Improvements in 17 of 21 clinical measures & 11 of 14 claims based measures
- ConditionCare programs have saved an additional \$.48 pmpm (HMO) and \$.21 pmpm (PPO)
- Over 95% of members enrolled would recommend the program to others and made positive changes in their health



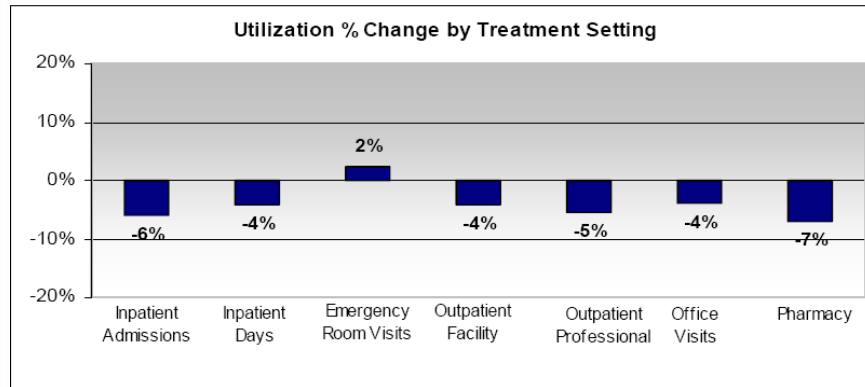
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Commercial Clinical Outcomes



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Anthem VA Commercial Utilization



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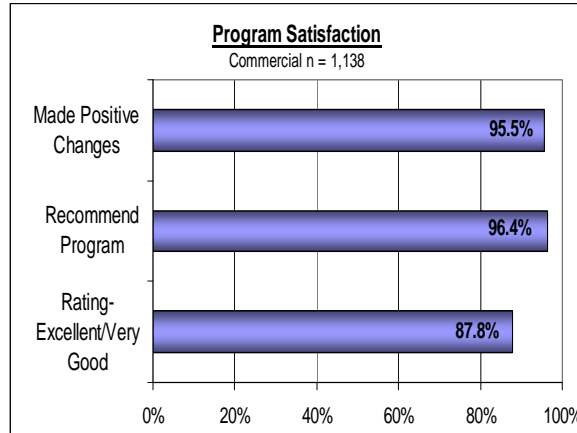
Financial Savings (Anthem VA HMO)

Incremental gross savings	\$1,547,483
2006 total eligible population avg monthly size:	269,444
2006 Population member months:	3,233,328
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Incremental PMPM savings	\$0.48
Incremental PMPM costs:	\$0.09



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Program Satisfaction (Anthem VA HMO)



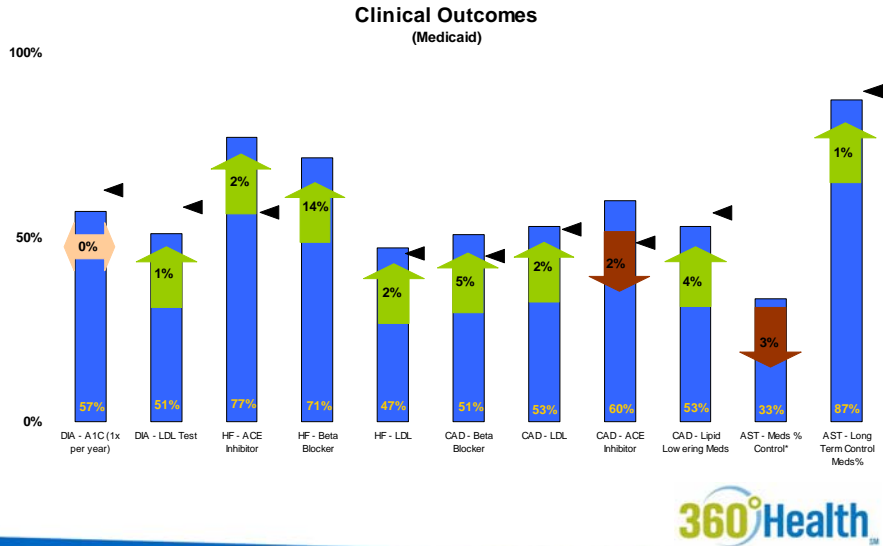
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Anthem VA Medicaid Results

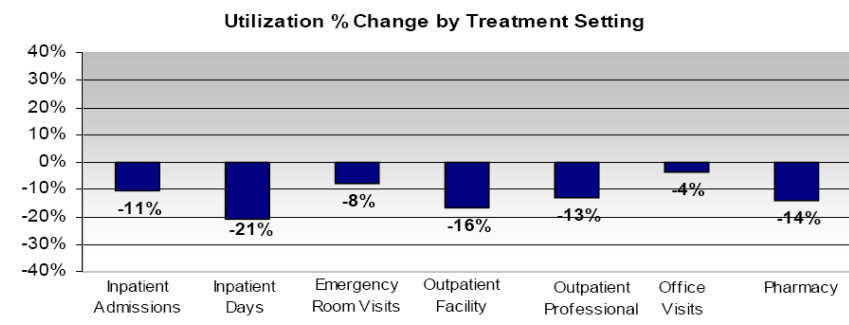


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Medicaid Clinical Outcomes



Anthem VA Medicaid Utilization



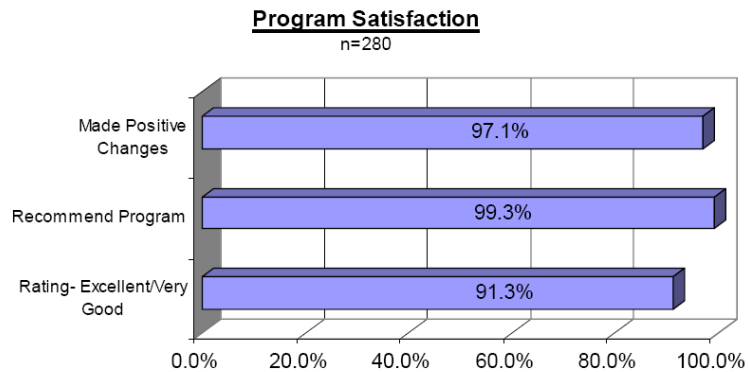
Medicaid Financial Savings

	<u>PDMPM</u>
Incremental gross savings	\$1,296,285
2006 total eligible population avg monthly size:	<u>144,861</u>
2006 Population member months:	<u>1,738,332</u>
Incremental PMPM savings	\$0.75
Incremental PMPM costs:	\$0.09



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Medicaid Program Satisfaction



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